

# MINNEAPOLIS PUBLIC SCHOOLS BUSINESS PARTNER DIVERSITY NETWORKING EVENT



**Thursday, April 1, 2010**

**2:00 – 5:00 p.m.**

Webster Complex

425 5<sup>th</sup> St. N.E.

Minneapolis, MN 55418



## **AGENDA**

**Welcome – Minneapolis Public School District**  
Steve Liss, Chief of Policy and Operations

**Welcome – Minneapolis Public School District**  
Pam Costain, Minneapolis Schools Board of Directors

**Welcome and Program Overview - Equity & Diversity Office**  
James C. Burroughs II, Director

### **Purchasing Panel**

Cedrick R. Frazier, Assistant Director, Equity & Diversity Office – Moderator

**Coleen Kosloski, Executive Director of Technology**

**Erin Glynn, Associate Superintendent**

**Gary Anderson, Director, Purchasing**

**Lee Nelson, Buyer**

**Mark Bollinger, Executive Director, Facilities**

**Clyde Kane, Assistant Director, Facilities**

**4:00 Closing Remarks and Networking**



**THANK YOU!**

Women's Business Development Center

Midwest Minority Supplier Diversity Council

KBEM Jazz88FM

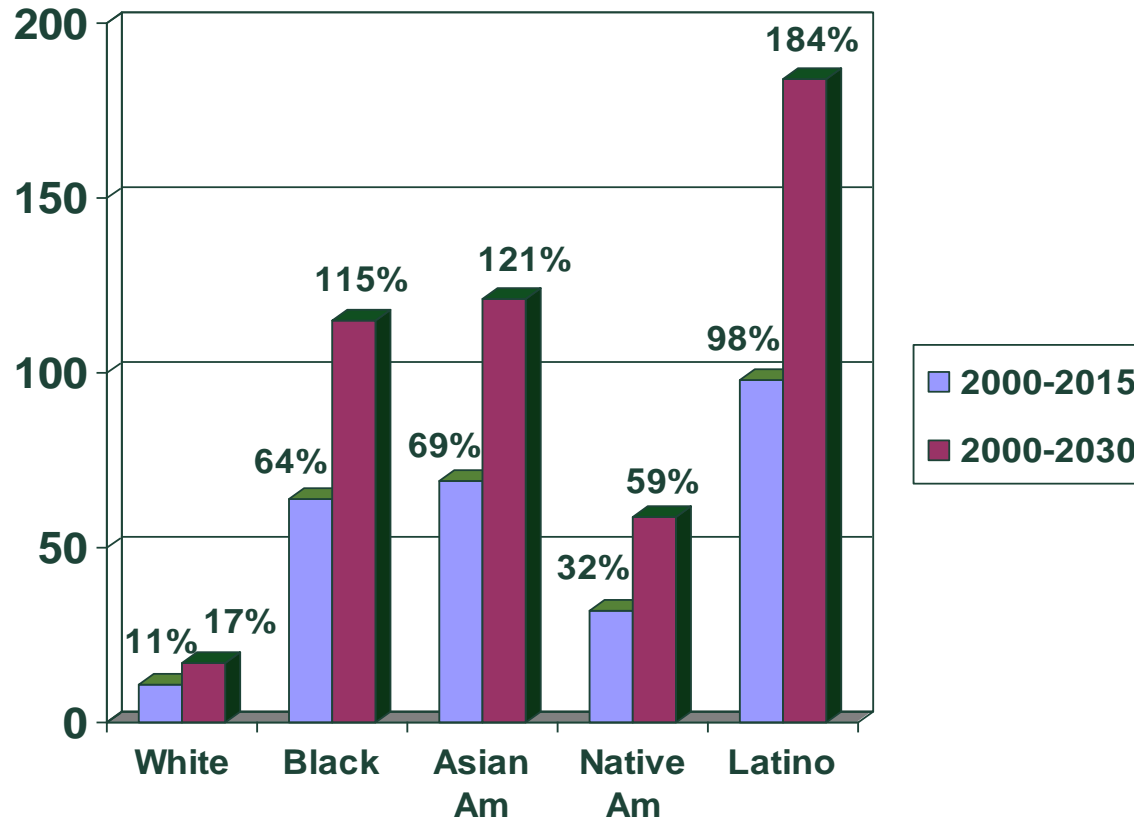
Minneapolis Public Schools Equity & Diversity Office

Minneapolis Public Schools Board of Education



# BUSINESS PARTNER DIVERSITY

## Minnesota Population Growth





## Business Partner Diversity at MPS

MPS is committed to providing business opportunities for Minority and Women Business Enterprises (M/WBEs) and other diverse businesses.

MPS serves students, parents and community with a wide range of backgrounds and increasingly diverse needs. It is critical that we forge lasting relationships with diverse business partners in order to create mutually beneficial relationships.



## Business Partner Diversity at MPS

MPS is committed to cultivating relationships with M/WBEs and diverse businesses and working to incorporate these businesses into our network of business partners.

The MPS Business Diversity Strategy is designed to foster relationships and create business opportunities for the most qualified diverse suppliers that will help us achieve our goals.



## MPS Business Partner Diversity Objectives

- Business Partner Diversity Policy (Board)
- Top Level Support of MPS Leadership
- Sourcing of Diverse Suppliers (WBDC, MMSDC, Quorum and others) within business units
- Business Opportunity Notification of Diverse Suppliers
- Contract Management and Diverse Spend Accountability
- Leadership Measurement and Accountability
- Integrate Diversity into the Procurement Process
- Increase Quality and Service of MPS Business Partners
- Increase Student Exposure to Diverse Business Owners





# HISTORICAL DIVERSITY SPEND AT MPS



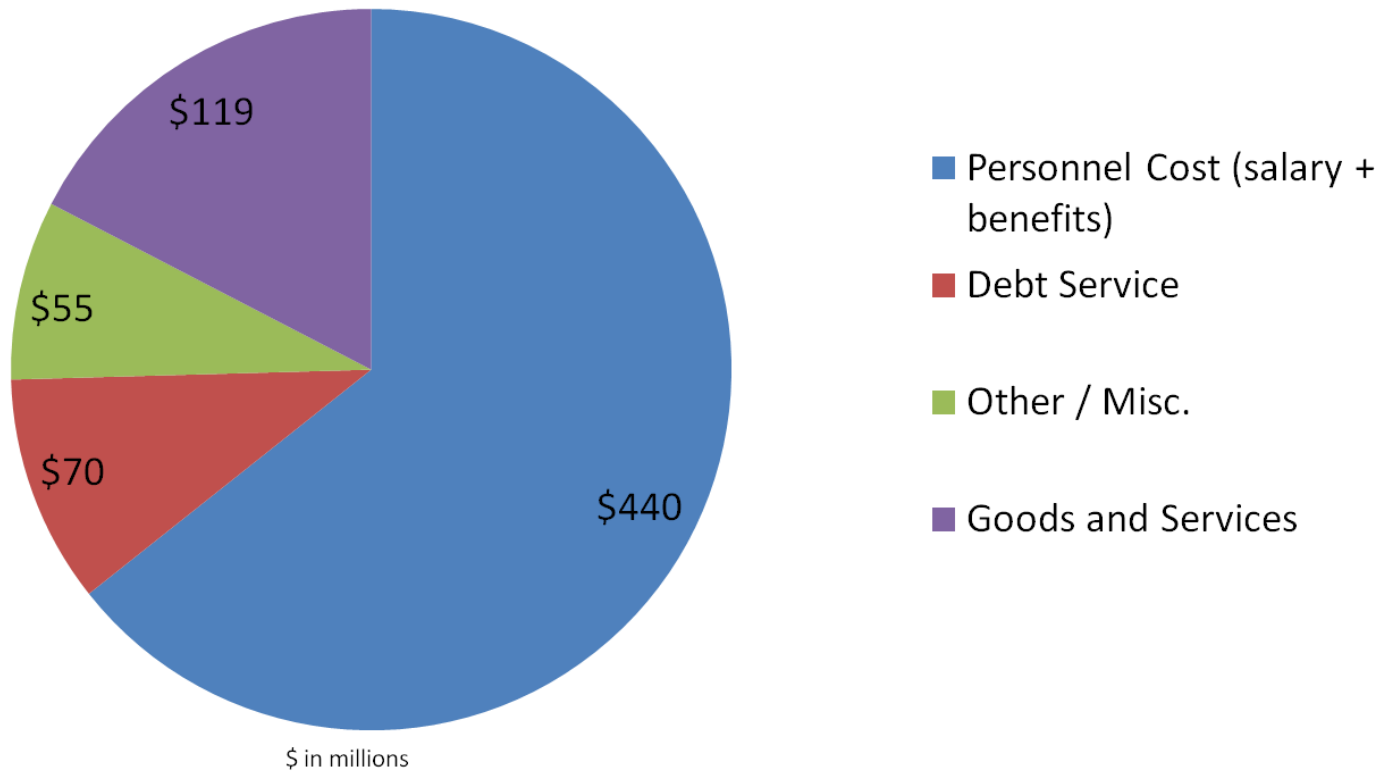
**JANUARY 1, 2003 THROUGH DECEMBER 31, 2005**

	<b>PARTICIPATION</b>	<b>TOTAL PAYMENTS</b>	<b>PERCENT</b>
<b>CONSTRUCTION ACTIVITY</b>	TOTAL (all contractors)	\$17,286,244.00	100%
	MBE	\$580,178.00	3.36%
	WBE	\$627,402.00	3.63%
	SBE	\$8,633,702.00	49.95%
	<b>SUBTOTAL</b>	<b>\$9,841,282.00</b>	<b>56.93%</b>
<b>PURCHASING ACTIVITY</b>	TOTAL (all contractors)	\$39,702,443.00	100%
	MBE	\$1,822,131.91	4.59%
	WBE	\$1,934,423.73	4.87%
	SBE	\$22,646.00	0.06%
	<b>SUBTOTAL</b>	<b>\$3,779,201.64</b>	<b>9.52%</b>
<b>TOTAL</b>	TOTAL (all contractors)	\$56,988,687.00	100%
	MBE	\$2,402,309.91	4.22%
	WBE	\$2,561,825.73	4.50%
	SBE	\$8,656,348.00	15.19%
	<b>SUBTOTAL</b>	<b>\$13,620,483.64</b>	<b>23.90%</b>



WHERE WE SPEND  
AT  
MPS

### FY09 MPS Expenditures





## **Consulting Fees/Fees for Services**

- \$27.9M

## **Transportation Contracts with Private or Public Carriers**

- \$18.8M

## **Technology Equipment**

- \$8.7M



## **Building Acquisition or Construction**

- \$6.7M

## **Supplies and Materials - Non Instructional**

- \$6.2M

## **Food**

- \$4.9M



## **Textbooks and Workbooks**

- \$3.9M

## **Supplies and Materials - Non-Individualized Instructional**

- \$3.2M

## **Repairs and Maintenance Services**

- \$2.5M



## **Supplies and Materials - Individualized Instruction**

- \$1.7M

## **Travel, Conventions and Conferences**

- \$1.7M

## **Operating Leases or Rentals**

- \$1.2M





## **Other Equipment Purchased**

- \$0.9M

## **Insurance**

- \$0.6M

## **Communication Services**

- \$0.4M

## **Standardized Tests**

- \$0.2M



# BUSINESS PARTNER DIVERSITY PORTAL



<http://diversebusiness.mpls.k12.mn.us>